

Message Text

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PAGE 01 STATE 087269
ORIGIN XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-08 AF-10 /035 R

XMB

DRAFTED BY XMB: G.W. BOGDANOFF/PEP
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XMB: G.W. BOGDANOFF
EB/IFD/ODF:TPARKER
AF/C - T. DOUBLEDAY

-----125700 051840Z /50

P 051615Z APR 78
FM SECSTATE WASHDC
TO AMEMBASSY LISBON PRIORITY

UNCLAS STATE 087269

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: MAQUINAS E EQUIPAMENTOS TECNICOS DE ANGOLA,
S.A.R.L. (META), FCIA CLAIM NOS. MP-179 THROUGH MP-185

REFERENCE: STATE 097493 (APRIL 29, 1977)

1. EXIMBANK REPRESENTATIVES GEORGE W. BOGDANOFF, VICE
PRESIDENT, CLAIMS, AND STEPHEN D. PROCTOR, ATTORNEY,
SCHEDULED TO ARRIVE LISBON MAY 6, 1978, TWA FLIGHT NO.
900, ETA 0835. MR. BOGDANOFF WILL BE ACCOMPANIED BY
MRS. BOGDANOFF.

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2. PURPOSE OF VISIT IS TO NEGOTIATE WITH JULIANO T.
GOMES, VICE PRESIDENT, AND PELAGIO SANTOS, GENERAL MANA-
GER, META (FIAT-ALLIS ANGOLA DEALER) WHO'S TOTAL OUT-
STANDING AS OF JUNE 1977 WAS APPROXIMATELY U.S. DOLS
4.43 MILLION. OF THIS AMOUNT, CLAIMS FOR DOLS 2.7 MILLION
HAVE BEEN PAID BY EXIMBANK AND BALANCE IS UNINSURED FOR
ACCOUNT OF FIAT-ALLIS/ALLIS CHALMERS.

3. MR. R.J. WOODBURN, CORPORATE CREDIT MANAGER, ALLIS CHALMERS AND LUTHER C. REAGAN, FINANCE REPRESENTATIVE, FIAT ALLIS, WILL ARRANGE MEETING WITH MESSRS. GOMES AND SANTOS AND JOIN EXIMBANK TEAM IN LISBON ON MAY 6. EMBASSY REPRESENTATIVE IS OF COURSE INVITED.

4. SANTOS' CURRENT ADDRESS IS HOTEL D. AFONSO HENRIQUES, RUA BARAO DE SABROSA, LOTE 1 LISBON, TELEPHONE 846-574.

5. PLEASE MAKE RESERVATIONS FOR ONE DOUBLE WITH BATH FOR MR. AND MRS. BOGDANOFF AND ONE SINGLE WITH BATH FOR MR. PROCTOR, FROM MAY 6 THROUGH 10 AT HOTEL AVENIDA PALACE. EMBASSY DISCOUNTS IF AVAILABLE APPRECIATED.

6. DEPARTING 0930 MAY 10 ON TAP FLIGHT NO. 760, ARRIVING MILAN, ITALY 1300. VANCE

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